



**Alan Kiraly** 

Senior Vice President, Industry Solutions

Alan Kiraly joined Bentley in 2010 following the company's acquisition of Enterprise Informatics, where he served as CEO. He was named senior vice president, asset performance in 2016. Kiraly leads Bentley's Industry Solutions team, which is responsible for Bentley's digital twin solutions advancing and sustaining infrastructure assets used in transportation, energy, water and cities. His previous roles with Bentley include heading the Asset Performance Advancement team, senior vice president of server products, asset performance, and vice president of operations, product management. Kiraly holds a bachelor's degree in mechanical engineering from Michigan State University and a master's degree in mechanical engineering from the University of Dayton.



**Aude Camus** 

*Senior Product Marketing Manager, Reality, Roads, and Bridges*

Aude Camus is the senior product marketing manager for reality modeling, roads, and bridges with Bentley Systems. Graduated from SKEMA Business School in France, she has nearly 15 years of experience in selling and marketing engineering and geospatial software.



**Benoit Fredericque** 

*Senior Director, iTwin Product Management*

Benoit Fredericque is the senior director of product management of iTwin Capture, leading the product management and user success teams that are responsible for Bentley's reality modeling solutions. He joined Bentley Systems in 2008, and has served in product management roles with a focus on the application of GIS and reality modeling technologies in infrastructure. Benoit earned his bachelor's and master's degrees in France at the engineering schools École Supérieure d'ingénieurs Géomètres et Topographes (ESGT) and the National School of Geographic Sciences (ENSG), respectively. He earned his Ph.D. in GIS Sciences at Laval University, Quebec. Passionate about technology, Benoit has dedicated his career to applying technologies to infrastructure sustainability. A lifelong learner, he participated in executives' programs on artificial intelligence (MIT Sloan School of Management) and management (Columbia Business School, Silicon Valley



**Bob Mankowski** 

*Senior Vice President, Engineering Applications*

Robert leads Bentley Systems' Engineering Applications product division, which provides a comprehensive, innovative, and open portfolio of applications and cloud services for infrastructure design and engineering, which helps organizations boost efficiency, improve project outcomes, reduce costs, and increase competitiveness in this rapidly evolving industry. Robert has over 20 years' experience in software development and is a co-inventor of seven patented technologies. He joined Bentley Systems in 2004 as part of the acquisition of Haestad Methods, a pioneer in object-oriented hydraulic analysis software, where he served as Chief Technology Officer. Robert earned a Bachelor of Science degree in civil engineering from Drexel University and is a licensed professional engineer.



**Brian Rock** 

*Industry Marketing Director, Energy*

Brian Rock is the Industry marketing director for Bentley Systems focused on Energy. As such he oversees all marketing activities aimed at driving awareness and growth for Bentley's portfolio of solutions supporting energy production, transmission, and distribution. Prior to this role, Brian oversaw the marketing department for Bentley's Acceleration division, where he helped build marketing programs for recently acquired businesses and other strategic product lines. Brian's experience working at various advertising and digital marketing agencies, prior to his time at Bentley, has provided him the opportunity to build successful go-to-market strategies in a variety of industries including automotive, engineering, finance, government, and network marketing. He holds a bachelor's degree in communications from Brigham Young University.



**Cecilia Correia** 

*Senior Water Solutions Manager*

Cecilia has 18 years of experience in the water sector, having worked in different areas, such as governmental river basin administration, engineering consultants, water utilities, and software providers for water solutions. Cecilia has experience in consultancy, design, modelling, and sales as part of her competencies in her professional journey. Today, Cecilia is part of Bentley's Water Team, with a focus on digital solutions and partnerships, and aims to support empowering water utilities to achieve their strategic goals in water efficiency.



**Chris Bradshaw** 

*Chief Sustainability Officer*

Chris Bradshaw is the chief sustainability officer of Bentley Systems. Previously, he was chief marketing and product officer of Blue Prism Group, a London-based software company that specializes in robotic process automation. There, Bradshaw was responsible for vision, strategy, and road maps for the entire software portfolio. Bradshaw served at Autodesk in a variety of leadership roles, including chief marketing officer. He also managed flight software development for the United States Air Force, where he guided the development, testing, and integration of on-board computer systems for two national space programs. He earned a bachelor's degree in electrical engineering from Cornell University, and an M.B.A. from Duke University.



**Colin Ellam** 

*Chief Executive Officer, Cohesive*

Colin is the CEO of Cohesive, the Global Engineering Systems Integrator focused on delivering high performing outcomes for owner operators and supply chain partners, using a unique blend of consulting, industry leading digital applications and leading-edge Bentley iTwin technologies. Over the last thirty years, Colin has worked across multiple industries supporting the build, operations, life extension and decommissioning of highly regulated complex assets.

He has helped companies take the advantage that digital provides in the delivery and operations of large assets, focusing on the change required in talent, culture, ways of working and the technology landscape. Colin started his working life as a Mechanical Apprentice with the UK's Atomic Energy Authority and grew up in engineering delivery, engineering services and large capital projects before moving into global consulting in 2010 with Accenture to grow the newly formed Capital Projects Business Unit.

He moved from Accenture in 2016 to join the leadership team of a new nuclear build programme in the UK, focusing on the development of the organisation required to deliver this GBP 20 billion programme. Colin rejoined Accenture in 2019 to lead the Capital Projects Business in the UK, providing consulting and technology services into the infrastructure market. Before moving to Cohesive in September 2023, he held the Global Head of Nuclear role at Capgemini.



**Corey Johnson** 

*Senior Director, Product Management, Construction*

Corey Johnson rejoined Bentley in 2017 following 4 years in the Construction Industry as a VDC Director and Construction software Product Director. Previous to his time in construction he spent 15+ years in the Engineering consulting industry with a focus on infrastructure design. Corey leads Bentley's SYNCHRO Construction team, which is responsible for the development, marketing, service, support, and business development of offerings for Bentley's SYNCHRO construction portfolio.



**Dustin Parkman** 

*Vice President, Transportation*

Dustin Parkman is vice president of transportation at Bentley. He has held several senior product and business development positions throughout his career, and has specialized in developing products and solutions that service the infrastructure industry. Parkman has dedicated his career to creating technology that allows engineers, contractors, and owners to automate the construction and operation of infrastructure.



**Francois Valois** 

*Vice President, Civil Engineering*

Francois Valois joined Bentley in 2004, and is now vice president of civil engineering. Valois is responsible for the overall operation of the unit including strategy, finance, human resources, software development, business development, and user success. Francois previously served as vice president of portfolio development, and was responsible for mergers and acquisitions as well as Bentley's Accelerated Development division. His other roles at Bentley included senior director -- software development for reality modeling and director of product management for civil, mining, reality modeling, geospatial, utilities, communications, and geotechnical.



**Graham Grant** 

*Chief Executive Officer at Seequent, the Bentley Subsurface Company*

Graham is the Chief Executive Officer of Seequent, The Bentley Subsurface Company. He leads Seequent's efforts to evolve the way organizations work through better subsurface understanding, finding technology solutions to customer challenges that deliver more positive outcomes for a better world. Graham has decades of experience leading global teams in the software industry and also banking and renewable energy. He holds an Honors Degree in Forestry Science, an MBA from Leeds University, and is Chair of the University of Canterbury's MBA Program.



## **Greg Bentley**

*Chief Executive Officer, Bentley Systems*

Greg Bentley joined his four brothers at Bentley Systems in 1991. Previously, he founded a financial trading software firm, which became part of SunGard Data Systems, Inc., an S&P 500 company on whose public-company board Greg served from 1991 through 2005. He holds an M.B.A. in finance and decision sciences from Wharton. Greg is a trustee of Drexel University, where he also serves as chairman of the advisory board for the Pennoni Honors College.



## **Greg Demchak**

*Director, Digital Innovation Lab*

Greg Demchak is the director of the Digital Innovation Lab at Bentley Systems. With over two decades of experience in the architecture, engineering, and construction software industry, Greg is a leader who has a deep understanding of digital twin technology and its potential to transform the built environment. In his role at the Digital Innovation Lab, Greg is responsible for leading a team of experts who work collaboratively to create tangible prototypes and develop innovative solutions to enhance human-computer experiences and unlock new modes of interactive communication. With a focus on improving the design, construction, and operation of buildings and other structures, Greg is committed to pushing the boundaries of what is possible through digital innovation. He holds a bachelor's degree in architecture from the University of Oregon and a Master of Science in architectural studies from the Massachusetts Institute of Technology.



**Gregg Herrin** 

*Vice President, Water Infrastructure*

Gregg Herrin is vice president, water infrastructure, where he leads the team responsible for Bentley's hydraulics and hydrology applications. He joined Bentley Systems in 2004 when Bentley acquired Haestad Methods, a pioneer in the hydraulics and hydrology software industry. He has served in a variety of roles focused on the combination of engineering technologies and data systems. Herrin earned his Bachelor of Science in civil engineering from the University of Vermont, and he continues to maintain his professional engineering license. He is the co-inventor of five patented technologies and has been the editor or contributing author for numerous publications



**Jana Miller** 

*Senior Manager, Product Marketing*

Jana Miller serves as the senior manager of product marketing for structural analysis at Bentley Systems. She is responsible for creating consistent messaging, content, and programs promoting software for Bentley's structural analysis and design, pipe and vessel design and analysis, and offshore wind structural analysis and design offerings. Miller has 25 years of experience in tactical and strategic marketing with emphasis in technical marketing communications, social networking, and events.



**Josh Taylor** 

*Senior Director, Product Management, Structural Engineering Analysis*

Josh Taylor, senior software engineer at Bentley Systems, leads the product management group for Bentley's structural engineering analysis software products. Taylor holds a B.S. in civil engineering from Purdue University and an M.S. in civil engineering from the Georgia Institute of Technology. He is a registered professional engineer in the United States in California and Washington.





**Julien Moutte** 

*Chief Technology Officer*

Julien Moutte is chief technology officer of Bentley Systems and is the principal architect of the company's technology directions. He has over 20 years of technology leadership experience in startups, scaleups, and large organizations. Prior to joining Bentley as vice president of technology in 2021, Julien served as head of technology for SAP Marketing Cloud and a member of the office of the chief technology officer with SAP Customer Experience. He also served as chief technology officer of ScytI, a platform for online voting, and the Fluendo, the Free Software multimedia experts, which he co-founded in 2004 in Barcelona, Spain. Julien holds a degree in computer science from Université Claude Bernard in Lyon, France.



**Kaushik Chakraborty** 

*Senior Vice President, Regional Executive, APAC*

Kaushik Chakraborty has more than 28 years of experience holding senior management positions in international sales and business development across multiple industries including government, defense and emergency services, utilities, transportation, and geospatial.

He joined Bentley in 2015 and is focused on growing Bentley's breadth of geospatial and engineering solutions to accelerate project delivery and improve asset performance for the infrastructure that sustains our economy and our environment.

Prior to joining Bentley, Kaushik was Vice President at the Hexagon Group and served in leadership roles at both Intergraph and Leica Geosystems in the Asia Pacific and EMEA regions. Kaushik holds a Master's Degree in Electrical engineering and has earned certificates in management and leadership.



**Ken Adamson** 

*Vice President, Design Integration*

Ken Adamson is vice president of design integration at Bentley, responsible for the company's civil solutions. Prior to this role, he oversaw Bentley's process industries digital twin initiative, and embarked on a three-year assignment to China to identify new business opportunities. Adamson joined Bentley in 2004 when the company acquired Aspen Technology. He has over 30 years' experience in infrastructure software development. Adamson earned a bachelor's degree in mechanical engineering from the University of Liverpool.



**Kristin Fallon** 

*Senior Vice President and Chief Marketing Officer*

Kristin Fallon, Senior Vice President and Chief Marketing Officer at Bentley Systems, is an award-winning brand and marketing executive with global experience leading growth and transformation initiatives across a diverse set of industries and organizations at the heart of human impact. Prior to Bentley, Kristin was Global Head of Brand at GE HealthCare, where she led the company's historic rebrand as part of their spin-off from GE and was named 2022 ANA Communicator of the Year for her ability to successfully refresh and re-humanize this iconic brand. Kristin also founded and led a marketing consultancy based in Southeast Asia, where some of her earliest work covered regional infrastructure initiatives including the Indonesian tsunami reconstruction. Kristin holds a bachelor's degree in economics from Wake Forest University and a master's of business administration (MBA) from the University of Maryland.



**Lori Hufford** 

*Vice President, Engineering Collaboration*

Lori currently leads Bentley's Engineering Collaboration organization and is focused on advancing infrastructure design using digital twins. Prior to this role, she led Bentley's modeling and visualization team and various digital transformation initiatives across Bentley solutions. Lori has a diverse technology background with 25 years of industry experience across both enterprise organizations and startups. Lori earned a bachelor's degree in electrical engineering from The Ohio State University, and a master's degree in electrical engineering and computer science from the Massachusetts Institute of Technology.



**Marc Schuetz** 

*Vice President, iTwin Product Management*

Marc Schuetz is vice president of iTwin product management. He joined Bentley Systems in 2023, having previously worked for PTC Inc. Marc is responsible for defining Bentley's iTwin product strategy and accelerating the growth of the iTwin portfolio. Prior to Bentley, he has held various positions, developing product strategies, leading product teams and building cohesive, high-value offerings that leverage new technologies, such as AI/ML and AR/VR, to drive high customer impact and satisfaction. Marc holds a Bachelor of Science in mechanical and process engineering and a diploma in general mechanical engineering from Technical University Darmstadt.



**Marc Biagi** 

*Senior Director, Energy Industry Solutions*

In 15 years with Bentley Systems (Nasdaq: BSY), Mark has held multiple new business development roles, continually advancing its industrial infrastructure and asset performance solution portfolios. Mark currently leads Bentley's focus on the Energy Transition, including the global infrastructure developments around offshore wind, electrical and gas transmission as well as hydrogen.

Prior to Bentley, Mark worked in a wide range of design engineering, industrial software and management consulting roles for, among others, Schlumberger, Nokia, HP and Autodesk.

Based in Edinburgh, Mark holds a bachelor's degree in Product Design Engineering from the University of Glasgow, and a master's degree in Engineering for Sustainable Development from the University of Cambridge.



**Mary Kay Sheahan** 

*Director, Product Marketing*

Mary Kay joined Bentley in 2016 and is currently director of product marketing, leading marketing for Bentley's Enterprise Systems applications, ProjectWise, SYNCHRO and BCDE. She has over 25 years of experience marketing software solutions and services to the AEC industry. Her time with Bentley includes various roles in marketing and product management, all with continuous effort to market and deliver quality products that improve infrastructure project delivery and construction management workflows for faster, safer outcomes. Prior experience includes product marketing and product management at Primavera, now Oracle.



**Meg Davis** [in](#)

*Director, Enterprise Marketing*

Meg Davis is the Enterprise Marketing Director for Bentley Infrastructure Cloud, which brings teams, projects, and asset data together in collaborative and managed environments to design, build, and operate sustainable infrastructure. She joined the company in 2011 and previously held the position of Industry Marketing Director for Roads and Bridges and Senior Product Marketing Manager for the road and rail asset performance products. Meg has worked in infrastructure software for over 25 years and has held marketing leadership positions at several global companies providing infrastructure software solutions. She holds an undergraduate degree from UC Berkeley, an MBA from the University of San Francisco, and resides in San Diego California.



**Michael Campbell** [in](#)

*Chief Product Officer*

Michael Campbell is the chief product officer at Bentley. He joined Bentley in 2022, having previously worked for PTC Inc. He is responsible for defining Bentley's product strategy and for managing product development to advance the company's leadership in infrastructure engineering software. Prior to Bentley, Michael has held various positions, managing product development, product strategies, and entire software businesses. He holds a Bachelor of Science in mechanical engineering from Boston University.



**Nicholas Cumins** 

*Chief Operating Officer*

Nicholas Cumins is chief operating officer at Bentley Systems. He is responsible for product development, go-to-market, and operations. He has over 20 years of leadership experience with established and startup companies in multiple software industries. Prior to joining Bentley as chief product officer in 2020, Nicholas served as general manager of SAP Marketing Cloud, a comprehensive marketing automation platform. He also served as chief product officer of ScytI, a platform for online voting, in Barcelona, and senior vice president of product with OpenX, a pioneer in programmatic advertising, in Los Angeles. Before OpenX, Nicholas had already served in a variety of senior roles at SAP, including product management, corporate strategy, and business development in the United States, Germany, and France. He earned master's degrees in law and in business from Paris II Panthéon-Assas University.



**Oana Crisan** 

*Product Marketing Manager, Civil Design*

Oana Crisan is a senior product marketer focused on bridge design and analysis applications at Bentley Systems. She is responsible for the development of go-to market strategies, creating consistent messaging and content, and enabling sales to achieve new business growth. Crisan originally joined Bentley in June 2018 as a product marketing specialist for the company's civil design solutions. Oana holds a BA in business information systems from Dublin Business School, Ireland, and a BA in international relations and European studies from Petru Maior University, Târgu Mureș, Romania.



**Oliver Conze** 

*Senior Vice President, Bentley Infrastructure Cloud*

Oliver Conze joined Bentley in 2023 as Senior Vice President for Bentley Infrastructure Cloud. In this role Conze leads the product unit advancing the suite of software solutions that spans the lifecycle of designing, building, and operating infrastructure, including the product lines of ProjectWise, SYNCHRO, and AssetWise. Prior to Bentley, Conze was Chief Product Officer at Customs4trade, a B2B SaaS startup automating international trade management. He previously spent 15 years at SAP, where he held a variety of executive roles in product management, portfolio strategy, and customer success. Conze holds a master's degree in industrial engineering from Karlsruhe Institute of Technology, an master's degree in management science and engineering from Stanford, and a Ph.D. in business from the University of St. Gallen.



**Pascal Martinez** 

*Director, OEM Development*

Pascal Martinez is director, OEM Development at Bentley Systems. He is responsible for identifying new OEM opportunities, developing global OEM business, and building a strategy for OEM to sustain a fast growth on new markets. He previously served as director for business development and was in charge of developing market opportunities for Bentley for digital twins for cities, infrastructures and industrial sites. A former associate and vice-president for sales and marketing with the French startup Acute3D, which was acquired by Bentley, Martinez joined Bentley Systems in 2015. With a master's degree in technology and business administration from the University of Science at Aix-Marseille and Kedge Business School, he has spent most of his time developing global businesses and strategy for leading software editors, as well as for startups.



**Pat McLarin** 

*Civil Segment Director at Seequent, the Bentley Subsurface Company*

Pat has over 20 years experience as a product manager in research and development of geospatial hardware and software solutions for the GIS, geotechnical and construction user communities. In his 6 years at Seequent his focus has been on addressing the needs of geoscientists and geotechnical engineers in understanding and communicating subsurface conditions, to enable collaborative decision making on civil and environmental projects. Pat currently leads Seequent's strategy for civil infrastructure and participates in open standard development to raise the profile of the geotechnical disciplines in BIM and digital twins.



**Richard Irwin** 

*Solution Marketing Manager, Industry and Product Marketing*

Richard Irwin joined Bentley in 2015 following the company's acquisition of C3Global Ltd. He has been a solution marketing manager for several years in the area of asset performance. Irwin has been supporting Bentley's Asset Performance Advancement team's marketing activities in Energy, Energy Production, Process, and the Energy. Irwin holds a master's degree in Information Technology from Heriot-Watt University, Edinburgh, and a master's degree in Sociology from Aberdeen University.





**Richard Vestner** 

*Vice President, Industry Solutions, Product Advancement, Cities*

Richard J. Vestner is Vice President of the Industry Solutions Product Advancement Unit of Bentley Systems. He is responsible for Bentley's urban digital twin software solutions, covering cities and campuses. Based in Munich, Germany, Richard holds a Dipl.-Ing. and a Dr.-Ing. degree in Civil Engineering. After his military career as an officer with the German Army, Richard started his professional career as business consultant for the public and for corporate real estate management. He then joined a German infrastructure engineering group and lead national and international companies as Managing Director. Richard came to Bentley in 2020 from a Danish company, where he at last served as Group Executive Board Member responsible for the EMEA business, as well as Chief Digital Officer.



**Rodrigo Fernandes** 

*Director, ES(D)G*

Rodrigo Fernandes is director of ES(D)G (Empowering Sustainable Development Goals) in Bentley Systems, leading the company's sustainability business strategy and initiatives. Rodrigo's charter is to empower sustainable development goals through Bentley software and services, evangelize Bentley's *handprint*, and advocate for a sustainability culture. In his previous role at Bentley, he worked as a senior consultant and project manager on the Water Infrastructure Team and then as a business development / environmental industry expert for Acceleration Team and Digital Cities. Working many years in the environmental engineering industry in R&D and the private sector, he also served as an external expert for the Portuguese Ministry of the Sea and for the European Commission and where he was also a European Climate Pact Ambassador. He has a Ph.D. in Environmental Engineering and has designed and managed over 20 European innovation projects on modeling water resources and environmental safety issues, authoring +30 peer-reviewed papers.



**Steve Cockerell** 

*Director, Industry Marketing, Rail and Transit*

Steve Cockerell joined Bentley in 2002 through the company's acquisition of Infracore, and has worked to deliver knowledge and expertise to users in the transportation industry, with a focus on rail and transit. He now serves as industry marketing director, rail and transit. Cockerell has more than 20 years of industry experience, which he began by studying civil engineering and working as a highway designer for local government in the UK. He joined MOSS Systems in 1990 as an application engineer highlighting the benefits of using CAD-based design applications for highways, rail, and land development projects.



**Teresa Elliott** 

*Senior Director, Industry Marketing*

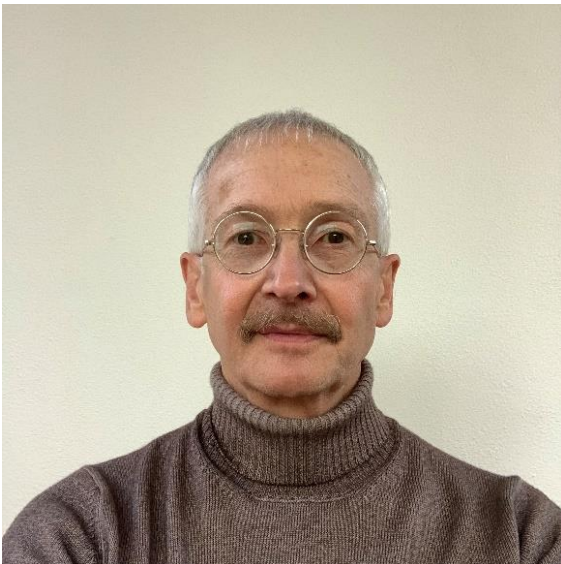
Teresa Elliott is the senior director of marketing, industry and iTwin platform at Bentley Systems. Teresa has spent her career in infrastructure from planning and design to GIS and asset performance solutions across infrastructure including cities, communications, electric, gas and water utilities, and transportation. Working with customers to tell the story of how open, scalable solutions and applications enable intelligent information management processes across asset lifecycles is a passion for Teresa. She loves storytelling and working with users, industry analysts, and the media on digital transformation topics in infrastructure helping to improve understanding of the value of digital advancement and digital twins in support for resilient and sustainable infrastructure.



**Terrance Strom** 

*Vice President, Product Strategy*

Terrance Strom joined Bentley Systems in early 2023 as Vice President of Product Strategy, and is responsible for driving product, portfolio, and market strategy to support the business's overall goals. He previously spent over 10 years at PTC serving in numerous roles, including Vice President of Business Strategy for Augmented Reality, Chief of Staff for AR/IoT Sales, IoT GTM, and a variety of corporate strategy capacities. Terrance holds a bachelor's degree in economics from the University of Massachusetts.



**Thomas Krom** 

*Segment Director, Environment at Seequent, the Bentley Subsurface Company*

Thomas D Krom joined Seequent, the Bentley subsurface company, in 2007. He was named segment director, environment in 2020. Thomas is responsible for the strategic planning and business development of offerings in the environmental space. His previous roles include head of sustainability; regional director for EMEA et al. Thomas is also one of the product founders of Leapfrog. Prior to Seequent, he worked as a lead hydrogeologist in consulting companies in Denmark and New Zealand. Krom holds a bachelor's degree in fluid and thermal sciences from Case Western Reserve University; a master's degree in geological engineering from the University of Idaho; and a Ph.D. in civil engineering from the Technical University of Denmark.



**Zubran Solaiman** 

*Director, Product Management, Cities*

Zubran Solaiman joined Bentley , Systems in 2010 following the company's acquisition of Exor. He now leads as the Director of Product Portfolio for Smart Cities, Airports, Ports, Hospitals, and campuses. Zubran is responsible for the go-to-market strategy, defining and packaging solutions to solve real-world problems by leveraging Bentley technologies and working with Partners like Microsoft, Siemens, GHD and others. His previous roles include Director of Product Strategy in the energy and renewable sector. He sits on the World Geospatial Industry Council (WGIC) board and is an active participant in the American Association of Airport Executive (AAAE) Digital Twin working group. Zubran holds a bachelor's degree in Environmental Science, a master's degree in GIS & Remote Sensing, a master's degree in Business Administration, and an Executive program on operational excellence from the Massachusetts Institute of Technology.